



Maharashtra National Law University Mumbai

Centre for Law and Management

MBA Programme Brochure

International Business, Taxation & Law

and

Corporate Finance, Banking & Law

2023



About Maharashtra National Law University Mumbai

Maharashtra National Law University Mumbai, established under the Maharashtra National Law University Act, 2014 (VI of 2014) is one of the premier National Law Universities in India. The Act envisaged establishing National Law University in Maharashtra to impart advanced legal education and promote society-oriented research in legal studies and promote the spirit of law amongst the students and to impart them the skills of advocacy, legal services, law reforms, managerial skills, and make them capable of utilizing their skills and knowledge for social transformation, development, and nation building.

MNLU Mumbai believes in the values enshrined in the Indian Constitution viz. Justice, Liberty, Equality, Fraternity, Secularism, Humanism, etc. and make all our efforts to inculcate them in its students, staff, and others to make this institution not only a center of legal knowledge but also an inclusive center of humanity.

The University offers B.A., LL. B. (Hons.) five years integrated program and One year LL.M. program in Corporate and Commercial Laws, Constitutional & Administrative Law, Maritime Law, LL.M. (Investment and Securities Laws) in association with National Institute of Security Management (NiSM), M.A. in Mediation, Ph.D. Programme, PG Diplomas and is planning to add more programmes from the academic year 2023-24. The course structure and curriculum of the University are framed by a team of dedicated and committed teachers with guidance and from industry experts and academia.

Hon'ble Dr. Justice D.Y. Chandrachud, Chief Justice of India is the Chancellor of the University, who not only guides but also inspires the institution with his novel ideas and rich experience in the field of law. Prof. (Dr.) Dilip Ukey, Hon'ble Vice Chancellor of the University is an eminent scholar in the field of law is guiding and leading the University to achieve newer heights Prof. (Dr.) Anil G. Variath serving as Registrar of the University, with his three decades of experience in the legal profession and dynamic vision coupled with excellent administrative skills is enabling university to make newer strides in its journey towards academic excellence.



Message from Vice Chancellor



"Law is an ever growing discipline and it has inter-related with every discipline of learning. We propose to explore new horizons of learning by associating legal education with its closely allied disciplines. The blending of law and management is very relevant and much needed in the contemporary era. With the globalization of the economy and the growth of international trade and business, the law has also assumed new roles and responsibilities. The financial markets and institutions have assumed the global role and have begun to transact across the borders which has created new opportunities, new challenges, especially in the field of taxation, international trade and commerce. These MBA Programmes is an attempt to spread quality education integrating the disciplines of management, taxation, corporate business, international trade and law. I am sure the proposed endeavor will be welcomed by academia and industry."

- Prof. (Dr.) Dilip Ukey



Message from Registrar

"The University has spread its wings to varied fields of knowledge by introducing novel courses as well as by associating with different institutions of excellence. MNLU Mumbai has always focused on imparting quality education since its inception which makes our students stand out among their peers. We believe in integrating different areas of knowledge with the explosion of knowledge. No discipline can be nonresponsive to vibrations happening in society. Law has to discharge functions like being an instrument of social change, facilitating economic development, and protecting legal order, both national and international apart from safeguarding freedom, individual liberty, justice, and the rule of law. Both MBA Programmes are designed to produce efficient management professionals with legal knowledge and expertise in international business, taxation, corporate banking, finance, and law."

- Prof. (Dr.) Anil G. Variath

Shape your future with a Premier Education at **Maharashtra National Law University Mumbai**



Cutting Edge Curriculum

Comprehensive and up - to - date curriculum of both MBA Programmes with relevant courses and specialized tracks offered that are designed to prepare students for leadership roles in today's dynamic business environment.

Expert Faculty

Qualified and experienced faculties having industry expertise and academic credentials to provide high - quality instruction and mentorship that student expect.

Real - World Opportunity

Practical, Hands on learning experience with case studies, internships, capstone projects, and experiential learning initiatives, that provide students with real - world business experience and prepare them for the challenges of the corporate world.

Networking Opportunities

Networking opportunities available through guest lectures, industry partnership, and networking events, which can help students build valuable professional relationship and expand their work.

Leadership Development

Leadership workshops, mentoring programs or leadership electives, which can help students develop crucial leadership skills and qualities that are highly valued in the business world.

Global Perspective

Global learning opportunity offered including international internships, global consulting projects, etc. which can provide students with a broader perspective and prepare them for the global business landscape.

Career Development Support

Career coaching, Job search assistance, resume review, interview preparation, and networking events to help students achieve their career goals.

Small Class Size

Small class size for both MBA programmes allow for personalized attention, meaningful class discussions, and close interaction with faculty and peers, fostering a collaborative and engaging learning environment.

Join a Diverse and Vibrant Community at **Maharashtra National Law University Mumbai** for a Thriving College Experience.

Meet our Faculty

- **Prof. (Dr.) Anil G Variath** (Course Director) M.A., LL.M, M.B.A, Ph.D, D.Litt.

Distinguished Visiting Professors of the University

- **Hon'ble Justice Mohan Peiris** Permanent Representative of Sri Lanka to the United Nations in New York.
- **Prof. Thomas Pogge** Leitner Professor of Philosophy and Prof of Political Science, Yale University, USA.
- **Prof. (Dr.) Mahendra Pal Singh** Research Professor of Law, Distinguished Scholar in Public Law & Comparative Law.
- **Prof. Richard Albert** William Stamps Farish Professor in Law, Professor of Government, and Director of Constitutional Studies, The University of Texas at Austin.
- **Prof. Philippe Cullet** Professor of International Law, SOAS University of London.
- **Dr. Umakanth Varottil** Associate Professor, Faculty of Law, National University of Singapore.
- **Dr. Stellina Jolly** Associate Professor, South Asian University, New Delhi.

Core Faculties

- **Prof. (Dr.) V. R. Narasimhan** M.A, M.B.A, LL.B, Ph.D
- **Prof. (Dr.) Rajesh K. Agarwal** M.B.A (HR), M.B.A (Mkt), LL.B, M.Phil, Ph.D
- **Dr. Ranjith Krishnan** M. Com, M.B. A, M.A, LL.M , Ph.D
- **Dr. Bharat Patel** M.B.A, CA, M.Phil, B.ed, Ph.D
- **Mr. Nachiket Patwardhan**
- **Dr. Shama Shah** M.Com, M.B.A, CS, LL. M, Ph.D
- **Mr. Sundaram Iyer** M.A, M.B.A
- **Ms. Lakshmi S. Kumar** M.A, M.B.A., M.T.M., B.Ed
- **Mr. B. Ranganathan** M.B.A.
- **Mr. A.Sekar CA**, Head Academic Program Unit, Nism, B.Com, FCMA, ACS, LL.B., IP
- **Mr. Charan Rawat** M.B.A.
- **Mr. C.P. Ravindranath** Foremer Executive Director Exim Bank
- **Dr. Bharat Nathalal CA** Patel M.Com, B.Ed, M.Phil, Ph.D
- **Mr. Arvid Salve CS**
- **Mr. V. Venkataraman** M.B.A.
- **Mr. Sagar Patil CA** Partner Prasad Kshirsagar & Co.

MBA

(International Business, Taxation and Law)

In today's interconnected world, businesses operate across borders, and international trade and investment play a significant role in the global economy. Taxation provides in-depth knowledge of tax laws, regulations, and strategies, both domestically and internationally. This can help businesses navigate complex tax environments, optimize tax planning, minimize tax liabilities, and ensure compliance with tax laws, which are essential for businesses to manage costs, reduce risks, and enhance profitability. Understanding the legal framework that governs businesses is crucial for managing risks, ensuring compliance, and making informed decisions.

An MBA in International Business, Taxation and Law equips professionals with the knowledge and skills to understand the complexities of international trade, investment, and business operations, such as foreign market entry, international marketing, supply chain management, and global business strategy. Further helps with the decision-making, financial planning, and compliance. The legal knowledge further is valuable for professionals who deal with legal matters in their daily work, such as corporate executives, business owners, entrepreneurs, and consultants, enabling them to effectively navigate legal issues and mitigate risks.



COURSE STRUCTURE

SEMESTER 1

- Principles and Practice of Management
- Introduction to International Taxation
- Management and Financial Accounting
- International Marketing Management
- International Economics
- Elective - I
- Practical Orientation

SEMESTER 2

- International Business Organization and Behavior
- International Project Management and Practices
- International Finances and Investment Management and Law
- International Business Environments and Trade
- Research Methods
- Elective II
- Elective III

SEMESTER 3

- Principles of International Law
- International Tax Treaties and Foreign Tax Credits
- Foreign exchange and Foreign Investment and Management
- Global Trade and WTO
- International Commercial Arbitration
- Elective IV
- Elective V

SEMESTER 4

- Corporate Finance, Overseas Funding and Taxation
- International Environmental Law and Management
- Human Resource Management and Industrial Relations
- Corporate Social Responsibility and Sustainable Development
- Elective VI
- Dissertation/ Research Project and Viva

MNLU Mumbai may at its discretion add, remove or alter the scheme and structure of the course depending upon the availability of Resource Persons, the interest of the students, and other factors for the efficient conduct of the program. Students can choose elective subjects from the list of electives offered in that particular semester subject to the condition that at least 15 students shall be available to opt for one particular elective subject.

MBA

(Corporate Finance, Banking and Law)

Finance is a crucial function in every organization, and banking plays a vital role in the global economy. This course in Corporate Finance, Banking and Law is designed to equip professionals with the knowledge and skills to effectively manage financial resources, make strategic financial decisions, analyze financial statements, assess investment opportunities, and understand the intricacies of the banking sector. This can be essential for professionals aspiring to work in finance or banking roles, such as financial analysts, investment bankers, corporate treasurers, commercial bankers, and financial consultants, among others. Further, understanding the legal aspects of business and finance is crucial for managing risks, ensuring compliance, and making informed decisions. An MBA in CFBL provides knowledge of business law, corporate law, contract law, securities law, and other relevant legal areas.

Corporate finance and banking are critical areas that impact a company's financial performance and strategic direction. An MBA in Corporate Finance, Banking, and Law provides professionals with the analytical tools and frameworks to make strategic financial decisions, such as capital budgeting, capital structure optimization, risk management, and mergers and acquisitions. This can enable professionals to contribute to the financial success of their organizations by making informed decisions that align with their strategic goals.



COURSE STRUCTURE

SEMESTER 1

SEMESTER 2

- Principles and Practice of Management
- Managerial Economics
- International Banking and Finance
- Banking Law and Practice
- E-Commerce Business Management and Banking
- Elective - I
- Practical Orientation

- Compliance and Risk Management in Banking
- Financial Services Management
- Securities Analysis and Portfolio Management
- Management Information System
- Research Methods for Management
- Elective II
- Elective III

SEMESTER 3

SEMESTER 4

- Marketing Management and Public Relations
- Business Policy and Strategic Management
- Foreign Trade and Foreign Exchange Management
- Theory and Practice of Modern Banking
- Financial & Management Accounting
- Elective IV
- Elective V

- Human Resource Management and International Relations
- Business Environment
- Accountign and Auditing for Bankers
- Direct and Indirect Taxes
- Elective VI
- Dissertation/ Project and Viva

MNLU Mumbai may at its discretion add, remove or alter the scheme and structure of the course depending upon the availability of Resource Persons, the interest of the students, and other factors for the efficient conduct of the program. Students can choose elective subjects from the list of electives offered in that particular semester subject to the condition that at least 15 students shall be available to opt for one particular elective subject.

Fees Structure & Application Process

Programme	Fees
MBA (International Business, Taxation and Law)	Rs. 10,00,000/-

MBA (Corporate Finance, Banking and Law)	Rs. 10,00,000/-
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*The course fees are inclusive of admission fees, tuition fees, and library. It does not include lodging and boarding charges. If the candidate decided to withdraw the admission after paying the first installment of Rs. 2,50,000/- a full refund will be given subject to a deduction of Rs. 5,000/-, if notified in writing or by email within 10 days of payment. However, after 10 days of such payment, no refund shall be given.

Fees Concession upto 50% is available to students nominated by reputed organizations as an introductory offer.

Application Procedure

- Application fees of Rs. 2000/- will be applicable. The payment link for the same may be found in application form attached below or may be transferred in

Account Name: Maharashtra National Law University Centre for Law and Management

Bank Name:-Punjab National Bank

Bank Saving A/c Number:- 0632102100000368

IFSC CODE:-PUNB0063210

Branch :- Powai Mumbai

- Apply online by filling the application form:
<https://forms.gle/iTFSEgAVGEkBmdoM9>

Eligibility

- A Degree UGC recognized in any discipline or an equivalent examination with a minimum of Fifty percent (50%) of marks or its equivalent grade in case of candidates belonging to General/OBC/PWD/NRI/PIO/OCI categories and 45% of marks or its equivalent grade in case of candidates belonging to SC/ST categories.
- Candidate appearing in the qualifying examination in May/June 2023 are also eligible to apply.
- Course is open to learners of all age and all discipline

Maximum intake = 50. However, the University reserves the right to alter the number of seats for the programme in a given academic year without prior notice.

Special classes will be conducted on weekdays in the evenings, on Saturdays, Sundays, Public Holidays as notified by the University in advance for the convenience of working professionals.

Selected Courses or modules will be taught in the hybrid mode also.

Deadline for Application Submission: 5 August 2023



**MAHARASHTRA NATIONAL LAW UNIVERSITY MUMBAI
CENTRE FOR LAW AND MANAGEMENT**

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